

# BUSINESS ENERGY EFFICIENCY INCENTIVES



## Energy-Efficiency Incentives for Business

Take advantage of these electricity and natural gas incentive programs to improve the energy-efficiency of your buildings and operations

# Energy efficiency incentives can help you see a faster payback on projects while boosting your company's bottom line

Find out which program is right for your business

## SAVE ON ENERGY – ELECTRICITY-EFFICIENCY PROGRAMS FOR BUSINESS

### RETROFIT

Replace inefficient equipment and upgrade to energy efficient equipment. This multi-faceted program can help you reduce operational costs, reduce energy use, modernize equipment, and improve workplace safety and work environment.

### INCENTIVES

- **Prescriptive**  
Based on predefined amounts for lighting and non-lighting
- **Custom Lighting**  
Greater of \$400/kW demand savings or \$0.05/kWh of one-year electricity savings, up to a maximum of 50% of project costs.
- **Custom non-lighting**  
Greater of \$800/kW of demand savings or \$0.10/kWh of first-year electricity savings, up to a maximum of 50% of your project costs.

### ELIGIBILITY

Owner and tenants of commercial, institutional, industrial, agricultural, and multi-residential facilities, including social housing.

### SMALL BUSINESS LIGHTING

Receive incentives for energy-efficient lighting upgrades, including all equipment and labour, as well as free assessment to identify energy savings.

This program can help you reduce electricity and cooling costs to improve your bottom line.

### INCENTIVE

Up to \$2000 in free lighting upgrades

### ELIGIBILITY

- Businesses with average annual usage of less than 100kW
- Previous participants of the Power Saving Blitz or Direct Install Lighting programs are not excluded.

### BUSINESS REFRIGERATION INCENTIVES – NEW!

Free assessment and benchmarking of your facility to recommend and implement upgrades and energy-efficiency measures for your refrigeration equipment.

### INCENTIVES

- Up to \$2500 is available to upgrade your refrigeration system. This includes your refrigeration's motors, insulation, anti-sweat controls, lighting and coil cleaning.

### ELIGIBILITY

- Eligible participants in the program are non-residential electricity customers that utilize commercial product refrigeration and have an average peak demand of less than 250 kW.

### AUDIT FUNDING

Receive incentives for energy audits to help identify the costs and benefits of implementing energy-efficiency measures and energy-management practices. This program can help you set priorities and an action plan for multi-year investments and build a better business case when seeking out project funding.

### INCENTIVES

- **All audits cover up to 50% of audit costs**
- **Electricity Survey Analysis**  
Funding is based on \$0.10/sq. ft. up to 30,000 square feet plus \$0.05 for each incremental sq. ft. Funding is capped at 50% of audit costs, up to max. of \$25,000.
- **Tenants Audits**  
Funding for audits of lighting, office equipment, and plug loads. The incentive is \$0.03/sq. ft. or up to \$7,500, whichever is less.
- **Detailed Analysis of Capital Intensive Modifications**  
Incremental funding is available for facilities larger than 50,000 sq. ft.
- **Building Systems Audit**  
Analysis of savings that can be achieved by modifications to all building systems except for lighting. Funding is capped at 50% of audit costs, up to max. of \$5,000.

### ELIGIBILITY

- Building owners and tenants

### HIGH PERFORMANCE NEW CONSTRUCTION

Receive incentives and assistance for new building and major renovation projects that exceed Ontario Building Code electricity-efficiency

specifications. Create environmental benefits by building beyond the standard code and achieve ongoing savings from lower long-term operating costs.

## INCENTIVES

There are 3 incentive tiers offered within the Custom Track:

- **Project Incentives**  
Project incentives will be based on the lesser of:
  - 30% of the Eligible Costs; and
  - the applicable tier and corresponding demand or energy savings incentive (please see [yourpower.ca](http://yourpower.ca) for more information).
- **Modelling Incentives**  
Modeling costs are eligible for an incentive amount of up to \$10,000. Modeling can be completed by the participant, design decision maker or can be outsourced to a third party.
- **Design Decision-Maker Incentives**  
A design decision maker can be eligible for an incentive based on the applicable Tier and corresponding Demand or Energy Savings incentive (please see [yourpower.ca](http://yourpower.ca) for more information).

## ELIGIBILITY

Owners of new buildings or major renovation projects in commercial, industrial and multi-unit buildings, public institutions, long-term care facilities and hostels and motels.

## NEW HOME CONSTRUCTION

Incentives through select electricity providers for home builders and renovators to install energy-

efficient measures in homes. Create environmental benefits by building beyond the standard code.

## INCENTIVES

- **Prescriptive**  
Range of defined electricity-saving measures that can be installed in the home.
- **Performance Based**  
Incentives based on the performance rating achieved by the new home. Incentives range from \$500 to \$1,000.
- **Custom**  
Funding for innovative, cost-effective, energy-efficiency building projects that do not qualify for either of the above streams. Incentives provided on a savings basis and cover up to 50% of total project cost.

## ELIGIBILITY

- Any home builder or renovator can enroll if new home construction or extensive renovation requires a building permit and meets additional criteria.

## PROCESS AND SYSTEMS

Access financial incentives and technical expertise to upgrade systems and make improved energy management a part of your day-to-day business. Improve product quality, process reliability and energy efficiency.

## INCENTIVES

- **Preliminary Engineering Study**  
Up to \$10,000 in funding to identify and investigate energy savings opportunities and project costs.
- **Detailed Engineering Study**  
Up to \$50,000 to support capital

decisions and investigate energy savings and project costs.

- **Capital Incentive**  
Funding is based on forecasted energy savings as well as project costs, using the lowest of three calculations:
  - \$200 per MWh of annual average electricity savings.
  - 70% of eligible project costs up to \$1 million for Small Capital Incentives.
  - Amount needed to reduce simple payback to one year.

## ELIGIBILITY

- Owners and tenants of large commercial, institutional and industrial operations.
- Qualifying upgrades must save at least 100 MWh annually.

## MONITORING AND TARGETING

Receive incentives to maintain and increase energy savings well into the future. Understand current energy consumption and use historical energy performance to analyze and set targets for future energy-savings opportunities.

## INCENTIVE

- Up to \$75,000 capped at 80% of project costs, for monitoring and targeting system.

## ELIGIBILITY

- Owners and tenants of large commercial, institutional and industrial operations. To qualify, you must have the potential to meet the minimum annual savings targets for overall consumption and peak demand.

## NATURAL GAS EFFICIENCY PROGRAMS FOR BUSINESSES

### CUSTOM AND FIXED INCENTIVES (ENBRIDGE)

Substantial financial incentives for both commercial and industrial customers are available for efficient natural gas and energy-related equipment. The incentives are available in two streams:

**Fixed** – Set rebates for purchase of specific energy-efficient products.

**Custom** – Tiered incentive structure based on natural gas savings from equipment or operational improvement.

#### INCENTIVES

- **Fixed Incentives Rebates** on over 20 technologies included to cover space heating, water heating, and food services.
- **Custom Incentives for Commercial Funding** are available to cover up to 50% of project costs to a maximum of \$100,000/ project. Incentives are based on calculated savings from equipment:
  - **Savings less than 10%** = \$0.10/m<sup>3</sup> in incentives
  - **Savings between 10% - 20%** = \$0.20/m<sup>3</sup> in incentives.
  - **Savings above 20%** = \$0.30/m<sup>3</sup> in incentives.
- **Custom Incentives for Industrial Funding** are available to cover up to 50% of project costs to maximum of \$100,000 per project. Incentives are based on calculated savings from project:
  - **First 50,000 m<sup>3</sup> saved** = \$0.20/m<sup>3</sup> in incentives

- **Gas saved above 50,000 m<sup>3</sup>** = \$0.05/m<sup>3</sup> in incentives

#### ELIGIBILITY

- Funding is available for commercial and industrial customers who install eligible technologies.

### RUNITRIGHT PROGRAM (ENBRIDGE)

FREE program that helps commercial building customers analyze their building's energy performance. In three easy steps you can identify, implement and monitor low- and no-cost operational improvements:

1. **Investigate** – Assess your building's current energy performance.
2. **Implement** – Based on Investigation Report, implement low- and no-cost operational recommendations.
3. **Monitor** – Sustain building efficient through Energy Management Information System and monitor for period of 12 months.

#### ELIGIBILITY

Commercial building customers that are presently occupied and have an Enbridge Metre Tek meter are eligible. Eligible customers must also have no plans of performing capital upgrades that affect natural gas consumption during monitoring period or be previous participants of RunitRight.

### COMPREHENSIVE ENERGY MANAGEMENT (ENBRIDGE)

Designed to help industrial customers set the right energy management strategy and make it happen.

The CEM program has five steps:

1. Senior Management Sponsorship.
2. Creation of an Energy Policy.
3. Assigning an Energy Champion.
4. Development of an Energy Model
5. Taking Action Towards Continuous Energy Improvement.

#### INCENTIVES

- Enbridge will provide financial incentives to cover up to 50% of the of thermal energy efficiency audits to help identify your main energy drivers. Additionally, Enbridge will provide access to incentive to fund up to 80% of the cost of an Energy Management Information System (EMIS) up to \$40,000 per project.

#### ELIGIBILITY

- The CEM program is for Enbridge Gas Distribution customers. Participants must complete steps 1-4 within one calendar year and have their application form approved by Enbridge Gas Distribution.

### EQUIPMENT INCENTIVE PROGRAM (UNION GAS)

Funding for efficient natural gas and energy-related equipment. Upgrading your equipment with more energy-efficient technology is one of the quickest ways to help your business reduce costs.

#### INCENTIVES

- Incentives available for space heating, water heating, and food service technology.
- Multi-Installation Bonus can increase incentives up to 40% with an additional incentive of as much as \$20,000 per account holder

when a minimum of 4 units are installed in one or more locations.

### ELIGIBILITY

- All businesses can participate in the Equipment Incentive Program.

### CUSTOM ENGINEERING INCENTIVE PROGRAM (UNION GAS)

Funding to cover meters, studies and implementation of proven energy-savings measures.

### INCENTIVES

- **Meters**  
Install a natural gas, steam or hot water meter to measure and monitor energy usage. Funding to cover 50% (up to \$3,500).
- **Engineering Feasibility Studies**  
Funding to cover up to 50% (up to \$10,000) of project costs for commercial and industrial customers.
- **Process Improvement Studies**  
Funding to cover up to 66% of assessment costs (up to \$20,000) for industrial customers.
- **Implementation of Proven Measures**  
Improve your company's natural gas efficiency and reduce your energy costs.
- **Equipment and Process Optimization** – Funding provided at \$0.20/m<sup>3</sup> (up to \$40,000) and \$0.10/m<sup>3</sup> (up to \$100,000) for general service and contract rates, respectively \*
- **Runsmart Building Optimization**  
For education, healthcare, office, multi-unit residential and entertainment commercial customer incentives are available for \$0.20/m<sup>3</sup> to max of \$0.30/m<sup>3</sup>\*

- **Strategic Energy Management**  
Incentives for long-term energy monitoring and management of up to \$25,000 each year of a five-year program.\*

### ELIGIBILITY

- Commercial and industrial customers are eligible for the Custom Engineering Incentive Programs.
- \*Specific eligibility criteria may apply. Contact your Union Gas Account Manager.

### COMMERCIAL SAVINGS BY DESIGN (ENBRIDGE & UNION GAS)

Funding to incorporate natural gas efficiency and low carbon technology/design in your next business construction project.

### INCENTIVES

Up to \$60,000 in incentives available through four program stages:

- **Integrated Design Process (IDP)**  
Up to \$30,000 to cover costs of the entire IDP session.
- **Energy Performance Incentive**  
Up to an additional \$15,000 post construction if natural gas performance targets are met.
- **Commissioning Incentive**  
Up to an additional \$15,000 once final as-constructed energy model, along with the final Commissioning Report have been submitted and approved.
- **Other incentives:**  
Receive additional incentives from other conservation programs, such as the Save On Energy High Performance New Construction Program or municipal government programs.

### ELIGIBILITY

- Application is for a new commercial or industrial building project.
- Includes commercial, institutional, multi-unit residential and industrial buildings covered under OBC 2017, Part 3.
- Project must still be in the design phase.
- Construction site is in the Enbridge Gas Distribution area.
- Building must be at least 50,000 sq. ft.
- Committed to finishing construction within five years from your Integrated Design Process session.



## MULTI-SITE CUSTOMERS

Businesses with multiple-locations across Ontario can participate in multi-site customer application process for Save On Energy programs. Save time by completing only one application and receive dedicated support throughout the process.

### Programs include:

- Retrofit Program
- Energy Managers Program
- Energy Performance Program

## EXISTING BUILDING COMMISSIONING

Evaluate and implement retrofits and commissioning measures that increase the efficiency of your chilled water system.

### INCENTIVES

- Receive incentives for various stages of commissioning a chilled water system, including scoping analysis and commissioning reports.

### ELIGIBILITY

- Owners and tenants of commercial, institutional and multi-residential

buildings with a chilled water system are eligible. The system must be more than three years old, and you must not have received previous Save on Energy funding for it.

## ENERGY MANAGERS

Receive funding to hire your own Energy Manager.

### INCENTIVES

Up to \$150,000 per year is available to hire an energy manager for your business.

### ELIGIBILITY

- Applicants must demonstrate the potential for an energy manager to achieve the minimum annual savings specified by each of the funding rules:
  - Minimum annual energy-saving targets starting from 1,000 MWh per year.

This program is also available for multi-site customers. Please see [yourpower.ca](http://yourpower.ca) for more information about the Multi-Site Customer Energy Managers Program.

## TRAINING AND SUPPORT

Incentives are available for a variety of courses that provide businesses with competitive skills and knowledge in energy efficiency.

- **Building Operator Certification**  
Training and certification for operations and maintenance staff to build expertise in building energy efficiency.
- **Certified Energy Manager**  
Training and certification for energy management professionals.
- **Dollars to \$ense**  
Build an energy knowledge foundation through one-day and multi-day workshops.
- **RETScreen Expert Training**  
Become proficient in RETScreen Expert software to analyze and track the performance of your energy-efficiency investments.
- **Advanced Building Recommissioning**  
Learn how to optimize the performance of buildings you manage.

For more information on energy efficient programs visit

[YOURPOWER.CA](http://YOURPOWER.CA)

Contact your local hydro company before starting a project or for more information visit

[SAVEONENERGY.CA/BUSINESS](http://SAVEONENERGY.CA/BUSINESS)



**Know Your Power**

Helping Ontario's Businesses  
Reduce Energy Costs

**SAVE ON ENERGY**